

# Tuffwear Capabilities



**Tuffwear®**

Our mission is to...  
Offer PPE, corporate & industrial apparel  
that works for you.  
Tuffwear will provide gear that is of the highest  
quality and value for money.



Established in 1993, Tuffwear is a leading manufacturer and exporter of safety products, workwear and corporate wear over 25+ years of industrial experience and expertise.

Tuffwear is committed to supplying the most responsive workwear, corporate apparel, safety footwear and safety products by providing our customers with a one-stop shop.

Our future growth depends on our ability to understand you by tailoring products to meet your needs.

Our strength has been forged by consistently providing timely service and customer care.

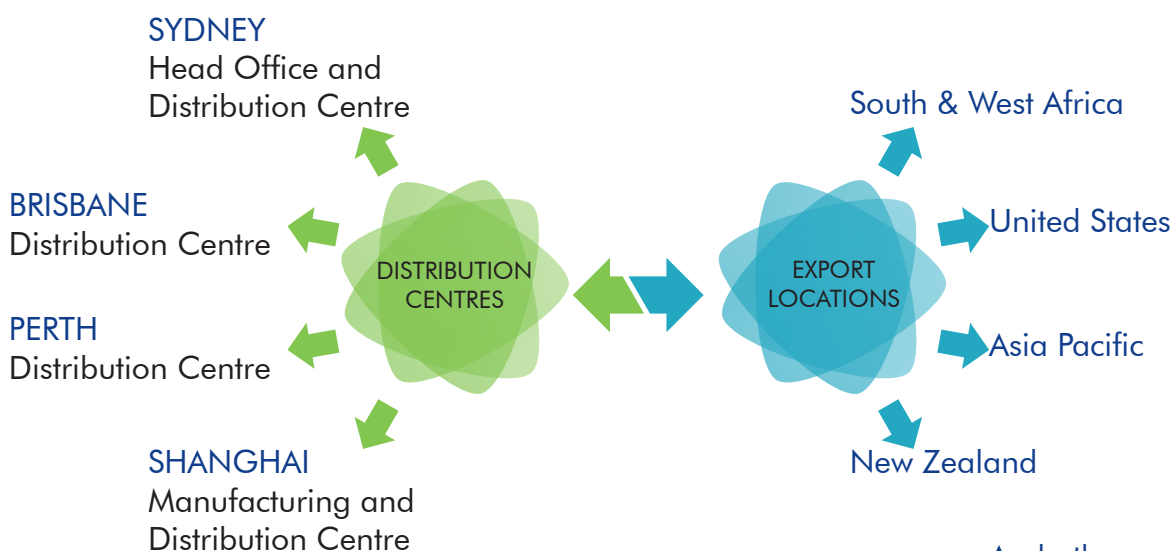
Tuffwear delivers superior, cost-effective products that will reflect on the bottom line of your business.

# About Tuffwear

With a network of Distribution Centres located in key locations in Australia, Tuffwear has a national footprint and the capability and capacity to meet the safety requirements of any business.



In addition to our Australia-wide network, we also have a manufacturing and distribution centre in Shanghai, China. This not only allows us to streamline our manufacturing and delivery times within Australia, but also be able to supply to various overseas locations.



And other countries...

# The Tuffwear Difference



## NATIONAL NETWORK

- With a national network of warehouses, we can service customers Australia-wide.
- Services include garment embroidery and clothing alteration (taping) to meet your specific requirements.
- For major accounts, we hold stock to ensure that your orders are dispatched quickly.

## CORE VALUES

- Delivering on our promises. Our customers success is our success.
- Quality you can trust and depend on.
- Creativity, innovation and a 'can-do' attitude. Nothing is impossible.
- Adding value in everything we do.

## WORKPLACE SAFETY EXPERTISE

- Tuffwear has a team with an extensive number of years experience within the industry.
- As a safety specialist, we can offer a solution to almost any challenge offered by our customers.

## EXTENSIVE PRODUCT RANGE

- With over 25+ years experience, we have grown into a leading supplier of workwear, corporate wear, safety footwear and PPE.
- We offer our customers access to the world's leading brands in all areas of safety.

## ONLINE ORDERING

- Improve purchasing efficiency and profitability by using our online eProcurement solution.
- Our proprietary eProcurement solution incorporates electronic ordering, invoicing, and total business procurement management all at your fingertips.

# Our Product Range



## WORKWEAR

We manufacture Tuffwear industrial workwear and Incorp corporate wear, whilst also offering access to a number of other leading manufacturers.



## FOOTWEAR

With access to brands such as Steel Blue, Oliver, Blundstone, Mongrel, Bata and many others, we can keep you protected and on your feet all day.



## PPE

We offer head-to-toe protection with our trusted Safewear brand, and other well-known respected brands such as 3M, Honeywell, Ansell, Bolle and many more.



## WORKPLACE SAFETY

We have all types of safety products designed to keep your workplace safe. We offer a large range of first aid, fire extinguishers, spills kits, lock out/tag out, health & hygiene, traffic control and much more.



## TECHNICAL PRODUCTS

We have the expertise to provide our customers a number of technical products such as height safety, gas detection and respiratory items.

## TUFFWEAR ePROCUREMENT

Our proprietary eProcurement solution incorporates electronic ordering, invoicing and total business procurement management; improving efficiency and profitability whilst enhancing business relationships and lowering business operational costs.

Tuffwear's eProcurement system is feature rich with both front end and back end business operational benefits such as:

### Front end

- Decentralised purchasing with centralised control
- Comprehensive spend reports
- Extensive cost centre control & management
- Automated order approval
- Complete online goods receiving
- Order status details including invoice number and courier details
- Integrated records management

### Back end

- Streamline site approval for invoice processing
- Electronic access to all invoices
- Consolidated invoicing
- EDI Date Interchange – Invoice & data export capabilities
- Seamless department transactional transparency for procedural integration
- Numerous customer reports such as spend and monthly KPI's
- Ability to handle multiple currencies and multiple companies within a single business
- Ability to process orders using customer account or end user credit card

The screenshot displays the Tuffwear eProcurement system interface. At the top, there is a navigation bar with links for Home, Products, Online Orders, Reports, Management, Settings, Terms & Conditions, User Guides, Admin, Support, and Logout. A user welcome message is visible in the top right corner, indicating the user is logged in as a Super Administrator.

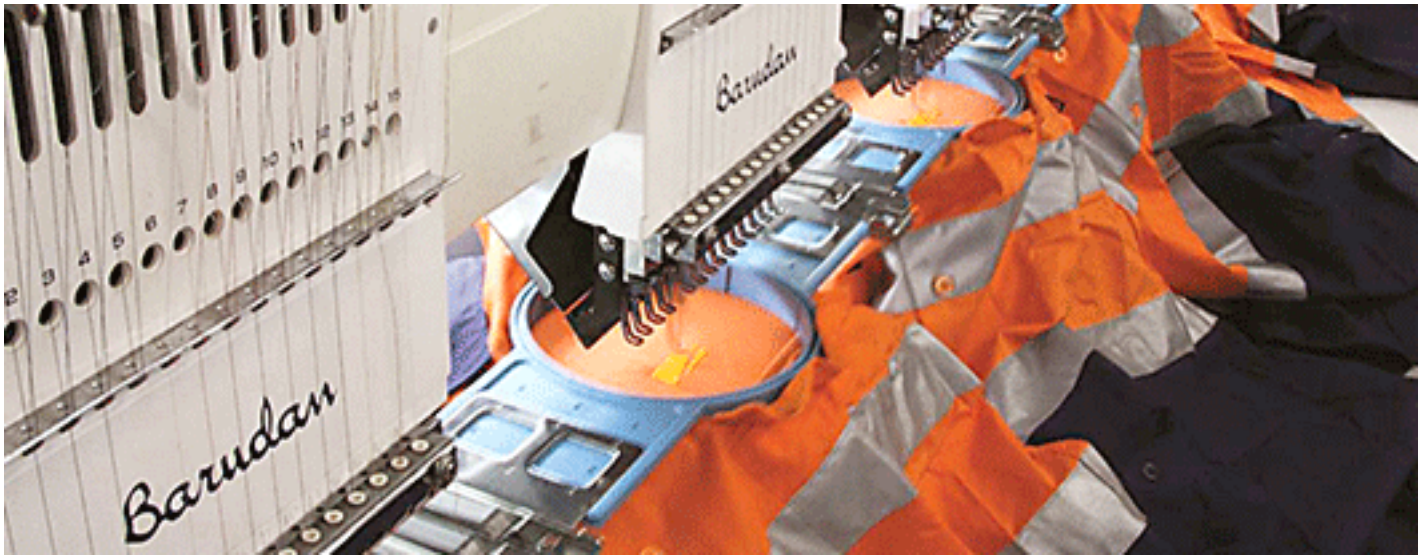
The main content area is titled "TUFFWEAR CATALOGUE" and features a search and filter section. The "Order Type" is set to "NORMAL". The "Company Name" is "TEST\_CUST Retail Lee", and the "Account Name" is "TEST\_Cust Retail TEST". The "Cost 1" is "Test 123". The "Employee" is set to "\_ Bulk Order | (0) \_ Bulk Order". The "Order Form" is "Industrial Workwear". The "Search Order Form" is "Description".

Below the search section, there is a note: "Please note the sizes box highlighted in blue are the sizes of last order of the employees for the style. Ensure you double check the sizes are still correct before adding to the Shopping Cart." The "Products per page" is set to 100.

The product list shows two items:

TYPE	MSB NO.	STY NO.	SPEC NO.	IMAGE	DESCRIPTION	COLOR	UOM	UNIT PRICE	SPEC PRICE	SIZE	QTY	ADD TO CART
Non Contract	104490	000179	0		Tuffwear 0179 US COOLWEAR Vest - Light Weight 150gram Day/Night	Yellow/Navy	EA	\$34.90	\$0.00	Select	0 min. qty = 1	ADD TO CART
Non Contract	104491	000179	0		Tuffwear 0179 US COOLWEAR Vest - Light Weight 150gram Day/Night	Orange/Navy	EA	\$34.90	\$0.00	Select	0 min. qty = 1	ADD TO CART

# Value Add Services



Tuffwear offers a number of "value add" services including embroidery, screenprinting, and the addition of reflective tape.

Your logo is your brand, and at Tuffwear, we understand how important that brand is to you. That's why we provide options for our customers to display their logo on their workwear and PPE wherever possible.



Tuffwear's embroidery service provides fast turnaround of requirements from company logos to customised employee name embroidery. Our team will organise a professional digitised logo and match thread colours according to your specifications.

Just ask us how we can put your logo on your garments and stand out from the crowd.



# Tuffwear Onsite Services

## Putting you back in control of your safety

Ensure your employees have access to the right Personal Protective Equipment they need 24/7, with the automated accountability you require.

We can remove the burden with a range of vending solutions for PPE, so that you can increase productivity, minimise inventory waste and provide guaranteed business cost savings.



## Tuffwear Onsite Services Vending Machines

**Free Machine** - Tuffwear can install your machine free of charge with a low minimum monthly spend (conditions apply).

**Full Reporting** - Trajectory Cloud software gives you full reporting capabilities ensuring that you have full visibility at all times.

**Leading Vending Supplier** - Tuffwear has partnered with the industry leader in PPE vending to provide you with the best machine available.

## Increased Productivity / Minimised Inventory Waste

**Increased Productivity** - Products are available to staff 24/7 without the need to be dispensed from a central warehouse.

**Reduced Inventory Consumption** - An estimated 20-30% reduction in inventory usage is observed after installing a vending machine.

**Minimised Inventory Waste** - You have full control over who has access to certain products and/or quantities allowed to be dispensed.

**Complete Stock Visibility** - You have full visibility with Trajectory Cloud software of what products are being dispensed, how often they are being issued, and when stock has run out.



# Key Business Partners



**coates**hire



**THIESS**

OR  RA



**Opal.**

**CCA**  
COCA-COLA AMATIL

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**Tuffwear**<sup>®</sup>

